

# The 11 Myths of Real Estate Investing

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*The ABCs of Real Estate Investing*

- Myth #1**      You Have to Already Be Wealthy to Invest in Real Estate
  
- Myth #2**      You Need to Start Small – Big Deals Are Too Risky
  
- Myth #3**      You Can “Flip” Your Way to Success or Get Rich Quick with No Money Down
  
- Myth #4**      Some People Just Have the Midas Touch
  
- Myth #5**      You Need a Great Deal of Confidence
  
- Myth #6**      You Want to Do It... But Don't Really Have the Time
  
- Myth #7**      You Have to Know Somebody to Get Going in This Business
  
- Myth #8**      You Have to Be a Seasoned Negotiator and Businessperson
  
- Myth #9**      You Have to Know a Lot About Real Estate
  
- Myth #10**     You Can't Be Afraid of Failing
  
- Myth #11**     You Have to Know the Tricks of the Trade